



Thinking Regeneration in Industry - Incoming SMEs Mission to Sicily

Syracuse, 8 - 10 may 2013

| Maltese companies | | | | |
|---------------------|--|--|--|--|
| Company | Projects/activities undertaken | PROFILE | What are looking for | |
| 2M Energy Solutions | 2M Energy Solutions is a clean-tech company, specializing in energy and cost reduction technologies for commercial, industrial and retail use. Our products are aimed at reducing consumption and increasing efficiency with special attention given to establishing and maintaining a good environmental disposition. Our products can offer the best solutions for your business where your satisfaction can be guaranteed. Some of our installations have been already running for more than two years and are installed in the hospitality industry, production and manufacturing, retail and leisure areas. | 2M Energy Solutions, aim to provide electrical energy saving and green tech solutions. Through this technology we supply and assist our clients in meeting their obligations in dealing with the reduction of greenhouse gases together with the reduction of electrical energy costs. Our company focuses on the supply of technologies that can be integrated with various other technological products. Thus, providing optimum results in various sectors of the economy and the environment. Other products that can be of interest are Intelligent Lighting Systems, motor controllers and Photovoltaic Panels. | | |
| David Zahra | DZ&A Advocates assists a number of Italian, particularly Sicilian, clients in carrying out business activities in Malta, including the participation of companies present in Sicily in tenders and projects relating to renewables. | David Zahra & Associates Advocates focuses on the core areas of commercial activity, particularly in corporate and financial services law. The firm provides a solutions-driven approach to the law to assist clients in obtaining the best results. The firm boasts an excellent and varied local and international client base. | | |
| Aluserv Building | Manufacturers of Curtin Wall Facades, Ventilated Facades, Steel Structures, Revolving Doors, Large Format Glass. Most notable works, Smart City Malta, Skyparks Business Centre, Malta International Airport, Sea Terminal Cirkewwa and Malta Transport Authority. | Apertures in Aluminum, Steel, Stainless Steel, Wood and PVC both for domestic and commercial clients as well as Foreign Markets especially North Africa. | Companies in the same sector and others in complimenting sectors such as finishes, renewable energy and construction. | |
| Andrew Vassallo | Our business started in 1986 in a small workshop in a residential garage in Qormi with the production of steel works, such as steel doors, security grills, trolleys etc. The market demand encouraged us to also include the production of aluminum works as well. Thus we had to change our premises to a larger workshop in same area, which consequently gave us the opportunity to increase our market and include also imported items to our vast range of manufactured steel and aluminum products. We commenced by introducing modular staircases to the Maltese market and also add street furniture and cast iron products. | Manufacturing of aluminum and steel works; construction and building materials | Companies operating in construction and building finishes | |
| ARKEM Limited | Arken limited develops and converts properties for residential and commercial purposes. | Development and conversation of properties for resale and residential and commercial rental purposes. | Company would like to meet companies which provide services and materials for construction, finishes and furnishing. | |

| EMDP | EMDP is a professional consultancy firm instituted in 1995 and working in the design, environmental management and planning fields. Offering a plethora of consultancy services, the firm has successfully serviced leading Clients like the Government of Malta, the Malta Environment and Planning Authority, the University of Malta, Malta Industrial Parks, Transport Malta, various Local Councils, various high street banks, and other leading local and international businesses. EMDP Ltd. offers a myriad of services in the building development, design, engineering road construction, conservation, environment, planning, and project management scene. In order to successfully and efficiently provide all the services in the best possible manner, the company is organized into four distinct groups that cover these responsibilities. The firm's four units function independently of each other; while sharing common resources, management, administration, and back-up facilities. In accordance with current policy; the Senior Partner and the various project leaders co-ordinate, and supervise all work undertaken. The practice is also supported by a pool of consultants engaged on an ad hoc basis - these include personnel well-versed in their field of study, academically qualified to a first degree and/or post-grad level, and have worked in the Maltese, European & International scene. Ecologists, geologists, foresters, hydrologists, archaeologists, art historians, chemists, ecological divers, archaeological divers, all form part of this team. | Architects / Engineers / Urban & Environmental Planners | |
|----------------------|--|---|---|
| Silvercraft Products | The Maltese SME has over 40 years' experience in manufacturing glass | A Maltese SME has been specializing in manufacturing glass | Partner should |
| Ltd | reinforced plastic (GRP) industrial products including water, chemical and mixing tanks of sizes varying from 300-70,000 litres for the chemical and pharmaceutical industries; oval tanks to be mounted on chassis to transport water and square cylinders with round corners; overground and underground pipes of 100-3000mm diameter; pipe fittings (such as manifolds, cartridge filters, flanges, elbows, T-joints) of 110mm-3500mm diameter for: sewage treatment plants; reverse osmosis plants; power stations. Another industry that it serves is hotels. It has produced the following GRP products for hotels: prefabricated swimming pools; durable and resistant pool coping of 20-28cm width and 60cm length in a range of colours; prefabricated planters; prefabricated planters; prefabricated planters; flag poles and electrical panels; flag poles and electrical poles; grating ranging from 1007-1220mm length, 2000-4007mm width, 25- 50mm thick. | reinforced plastic (GRP) products for the past 40 years for sewage treatment plants, reverse osmosis plants, and hotels including tanks, pipe lines and fittings, roof floorings, swimming pool coping and balcony cornices and handrails. The company is offering its subcontracting activities to industrial partners and hotels who require tailor-made projects out of GRP or who would like to jointly their help to jointly develop innovative products out of GRP. Company is mainly interested in EU and North African partners. Company has been involved in a number of tailor-made projects | i) Either have established contacts with: sewage treatment plants; reverse osmosis plants; power stations; chemical, pharmaceutical industries; petroleum stations; hotels; |